

HIGH END CUSTOM WINDOW TREATMENT TERRITORY MANAGER – NORTH CAROLINA, SOUTH CAROLINA, AND GEORGIA

OPPORTUNITY:

Lafayette Interior Fashions, a family owned company, is looking for a Territory Sales Manager for the North Carolina, South Carolina, and Georgia Region. We are looking for a person that enjoys collaborating with others, helping customers with a focus toward territory growth. Lafayette Interior Fashions is looking for someone who likes to problem solve and enjoys working with the ever changing custom window fashion industry.

Skills:

- Prior experience in selling custom window fashions to the trade
- The proven ability to build and grow existing customer relationships
- An aggressive approach to establishing new business is a must
- Dynamic, sales driven, and a self-starter
- Proficiency in productivity software, CRM
- Familiarity with current window treatment motorization technology
- Minimum overnight travel of one to two nights a week is required depending on where candidate is located

Qualifications:

- Preferred 3 – 5 years previous wholesale experience
- An established history of sales growth

Visit our website, www.lafvb.com, for a complete review of products and services.

We offer a comprehensive package of compensation and benefits including Medical, Dental, Vision, 401K w/match, Life Insurance, Disability, Bonus Eligibility and company vehicle. If you are interested in a challenging and rewarding position, working for the largest independent fabricator in the US, please submit cover letter and resume with salary history.

Lafayette Venetian Blind, Inc.

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Lafayette Venetian Blind, Inc. is an Equal Opportunity Employer