

# **TERRITORY SALES PROFESSIONAL – California**

## **Opportunity:**

Lafayette Interior Fashions is a progressive, wholesale manufacturer selling high quality, custom window fashions to independent retailers throughout the continental US since 1950.

**Lafayette Interior Fashions has an opportunity for a Territory Sales Professional for the state of California. We are looking for a candidate to be based out of the southern part of the state and who possesses the following:**

- Prior experience in selling window fashions on a wholesale basis
- The proven ability to build upon existing customer relationships
- Must have an aggressive approach to establishing new business
- Possess the characteristics of being a dynamic, sales driven, self-starter
- Proficiency in productivity software and motorization technology
- Minimum overnight travel of one to two nights a week is required depending on where candidate is located

## **Qualifications:**

- Bachelor's degree in business, marketing, or communication
- Preferred 3 – 5 years previous wholesale experience
- An established history of sales growth

Our products are broken into four major categories:

**BLINDS, SHADES, SHUTTERS, DRAPERIES & MORE**

Visit our website, [www.lafvb.com](http://www.lafvb.com), for a complete review of products and services.

We offer a comprehensive package of compensation and benefits, bonus eligibility and company vehicle. If you are interested in a challenging and rewarding position working for the largest independent fabricator in the US, please submit cover letter and resume with salary history through Indeed or the email noted below:

Lafayette Venetian Blind, Inc.  
[humres@lafvb.com](mailto:humres@lafvb.com)

Lafayette Venetian Blind, Inc. is an Equal Opportunity Employer

