

HIGH END CUSTOM WINDOW TREATMENT TERRITORY SALES PROFESSIONAL – NEW ENGLAND

OPPORTUNITY:

Lafayette Interior Fashions, a family owned company, is looking for a Territory Sales Manager for the New England Region. We are looking for a sales person that enjoys collaborating with others, helping customers and can grow the New England Region. Lafayette Interior Fashions is looking for someone who likes to problem solve and enjoys working with the ever changing custom window fashion industry.

The New England Territory consists of Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont.

Skills:

- Prior experience in selling custom window fashions on a wholesale basis
- The proven ability to build upon and grow existing customer relationships
- An aggressive approach to establishing new business is a must
- Possess the characteristics of being a dynamic, sales driven, and must be a self-starter
- Proficiency in productivity software, CRM
- Familiarity with current window treatment motorization technology
- Minimum overnight travel of one to two nights a week is required depending on where candidate is located

Qualifications:

- Preferred 3 – 5 years previous wholesale experience
- An established history of sales growth

Visit our website, www.lafvb.com, for a complete review of products and services.

We offer a comprehensive package of compensation and benefits including Medical, Dental, Vision, 401K w/match, Life Insurance, Disability, Bonus Eligibility and company vehicle. If you are interested in a challenging and rewarding position, working for the largest independent fabricator in the US, please submit cover letter and resume with salary history.

Lafayette Venetian Blind, Inc.

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Lafayette Venetian Blind, Inc. is an Equal Opportunity Employer