

# TERRITORY SALES PROFESSIONAL – California

## Opportunity:

Lafayette Interior Fashions is a progressive, wholesale manufacturer selling high quality, custom window fashions to independent retailers throughout the continental US since 1950.

## Do You:

- Like working with people and building relationships
- Enjoy helping customers find solutions for their client's needs
- Have a knack for problem solving
- Want to work in an ever changing fashion industry
- Desire to be a part of a progressive, privately held company that cares about its employees and NOT part of the corporate world.

**Lafayette Interior Fashions has an opportunity for a Territory Sales Professional for the state of California. We are looking for a candidate to be based out of the southern part of the state and who possesses the following:**

- Prior experience in selling window fashions on a wholesale basis
- The proven ability to build upon existing customer relationships
- Must have an aggressive approach to establishing new business
- Possess the characteristics of being a dynamic, sales driven, self-starter
- Proficiency in productivity software and motorization technology
- Minimum overnight travel of one to two nights a week is required depending on where candidate is located

## Qualifications:

- Preferred 3 – 5 years previous wholesale experience
- An established history of sales growth

Visit our website, [www.lafvb.com](http://www.lafvb.com), for a complete review of products and services.

We offer a comprehensive package of compensation and benefits including Medical, Dental, Vision, 401K w/match, Life insurance, Disability, Bonus Eligibility and company vehicle. If you are interested in a challenging and rewarding position, working for the largest independent fabricator in the US, please submit cover letter and resume with salary history through Indeed or the email noted below:

Lafayette Venetian Blind, Inc.

[humres@lafvb.com](mailto:humres@lafvb.com)

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