



Ryan L. Kyte, Chief Financial Officer

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Ryan is responsible for negotiating financing and overseeing the budgeting process for all of Midland Atlantic's development and acquisition projects. In addition, Ryan oversees the firm's Property Management and Property Accounting divisions, which are based in the Cincinnati market and serve more than 4 million square feet of retail space in 18 states. He has over 25 years of experience in commercial lending and development which has contributed to the company's success in assembling financing for the firm's large developments and acquisitions. Prior to joining Midland Atlantic, Ryan was a commercial lender for Pittsburgh-based PNC, where he served as an analyst and commercial real estate lender. He currently holds BBA and MBA degrees, with concentrations in Real Estate and Finance, from the University of Cincinnati's College of Business.

RECENT TRANSACTIONS:

- Led acquisition of Troy Towne Center in Troy, OH, a 144,485 sf power center anchored by Kohl's and shadow anchored by a Walmart SuperCenter in January, 2016. Responsible for sourcing and simultaneously closing a \$9,300,000 acquisition loan in connection with this acquisition.
- Led acquisition of McMinn Plaza in Athens, TN, a 107,485 sf shopping center anchored by an Ingles grocery store in January, 2016. Responsible for sourcing and simultaneously closing a \$6,110,000 acquisition loan in connection with this acquisition.
- Led acquisition of Clayton Village in Clayton, NC, a 61,620 sf shopping center anchored by Food Lion in January, 2016. Responsible for sourcing and simultaneously closing a \$4,215,000 acquisition loan in connection with this acquisition.
- Instrumental in raising over \$40,000,000 for the company's acquisition funds, the most recent of which closed in December, 2015. The fund is focused on stable, tax sheltered yields to its investors over a five to ten year period.
- Closed on a \$17,000,000 construction loan facility for the completion of refinance of East Viking Plaza, a 275,000 sf shopping center located in Cedar Falls, IA. East Viking's major tenants includes Scheels Sports, Old Navy, Michaels, and Ulta, and is shadow anchored by Target. The construction facility was refinanced with 10 year non-recourse debt in October, 2015.
- Led acquisition of an additional phase of Maysville Marketsquare in July, 2015, and simultaneously sourced and closed a \$2,085,000 acquisition loan.
- Instrumental in closing the \$14,700,000 disposition of Hays Rd Town Center in Hudson, FL (Publix anchored) to Publix Super Markets in January, 2015.
- Instrumental in closing the \$29,300,000 disposition of Blankenbaker Plaza in Louisville, KY (Walmart Neighborhood Grocery anchored) and Brynwood Square (Schnucks anchored) in Rockford, IL to an affiliate of American Capital Realty Advisors in October, 2014.
- Led the \$73,000,000 disposition of Voice of America Centre in West Chester, OH to an affiliate of MetLife Real Estate Investors in October, 2014. Voice of America Centre's major tenants include Fresh Market, TJ Maxx, Petsmart, and Aveda, and the project is shadow anchored by Target.
- Closed a \$14,000,000 refinance of a construction loan facility for Kenwood Place located in Cincinnati, OH in January, 2013. Kenwood Place is located across the street from Kenwood Towne Center, the region's premiere mall, and its tenants includes Kenwood Theater, Dewey's, Orvis, Mattress Firm, and TD Ameritrade among others.

NOTABLE ITEMS:

- Possesses a Bachelor's of Business Administration and Masters of Business Administration with concentrations in Finance and Real Estate from the University of Cincinnati
- Serves on multiple Cincinnati-based charitable and civic foundation boards.
- Member of ICSC

SAMPLE LIST OF LENDING RELATIONSHIPS:

- Associated Bank
- Fifth Third Bank
- First Financial Bank
- Goldman Sachs
- Huntington National Bank
- Morgan Stanley
- Redwood Trust
- Symetra Life
- US Bank
- Wesbanco