Jacque Haynes





Jacque Haynes, CCIM

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Prior to joining Midland Atlantic Properties, Jacque Haynes was Senior Director at Cushman & Wakefield for 9 years. With a comprehensive understanding of retail development, leasing and asset management as well as property acquisition and disposition, Jacque has created value for national and local developers, institutions and private owners throughout her 30 year real estate career.

NOTABLE RECENT TRANSACTIONS

- Represented Unicorp in the purchase of 70 Acres of Development Land in Greenwood, IN
- Sold Fishers Corner Shopping Center for \$7.5M in 12/2021 for Sena Realty FC LLC
- · Represented Mann Properties in the sale of outlots to multiple users including Panera Bread, Starbucks and Panda Express
- Sold multiple Single Net Leased Assets including Valvoline, Wendy's, and Starbucks for MAP Property Investors
- Represent Valvoline Instant Oil Change and MED throughout Indiana
- Sold TSC / Ollie's Center in Mooresville, IN for \$4M in 2020
- Represented Bach2Rock in 2 locations including an acquisition, 2018/2020
- Represented Duke Realty in multiple land sales at Anson, Whitestown, IN in excess of \$30M to several buyers including hotel groups, retail shopping center developers and end users 2009 2017
- Represented Duke Realty in the sale of Market Place at Anson, a 38,386-square-foot retail shopping center for \$7.6 million in 2016
- Represented Hulman Properties in the strategic disposition of their non-racing real estate assets including the sale of Meadows Shopping Center in Terre Haute, IN
- · Sold Grand Valley Shopping Center, \$4.3M, Martinsville, IN in 2018
- · Sold Kimmel Crossing, a Wal Mart shadow Anchored shopping center in Vincennes, IN to Regency Properties \$3.4M
- · Sale of Southport Plaza, an 85,000-square-foot power center for \$11.4 million in 2014
- · Sale of Forest Park Plaza, a 104,000-square-foot grocery-anchored center for \$8.2 million in 2014
- · Represented several receivers and lenders in the repositioning and sale of distressed assets
- Represented numerous landlords in completing leases with retail tenants such as Harbor Freight, Another Broken Egg, Anytime Fitness, Buffalo Wild Wings, Buff City Soap, Crumbl, Nothing Bundt Cake, Chiro One, Massage Envy, Pet Supplies Plus, McAlister's, Athletico, Dollar General, Dollar Tree, FedEx, Great Clips, H&R Block, Jersey Mike's Subs, Kay Jewelers, W Nail Bar, Potbelly Sandwich Shop, State Farm, The Accent Shop, T-Mobile, Wild Birds, LePeep and many more

PROFESSIONAL AFFILIATIONS

- Certified Commercial Investment Member (CCIM), Regional Vice President, Board of Directors, 2008 – 2010
- CCIM IN Chapter Board of Directors 2022
- · International Council of Shopping Centers (ICSC), Member
- · Urban Land Institute (ULI), Indiana District, Member
- · Urban Land Institute (ULI), Indiana District Women's Leadership Initiative, Co-chair
- Jay W. Levine Leadership Development Academy, Class of 2009

REPRESENTATIVE CLIENTS

- Unicorp
- Mann
- Sprague
- Valvoline Instant Oil Change
- Pritchett Services
- Browning Investments
- Sena Realty
- CASTO
- Developers Diversified Realty
- Duke Realty
- Fifth Third Bank
- Hulman & Company
- Nationwide
- MyEyeDr
- PK Partners
- PNC
- Don Fisher and Associates

COMMUNITY LEADERSHIP

- · Dye's Walk Country Club, Board Member
- Steering Committee / Member of 100+
 Women Who Care, Johnson County
- · Aspire Johnson County Board Member