



# PATRICK BOYLE

Senior Broker

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*Patrick joined Midland Atlantic in 2005 and since has focused on retail leasing, sales and tenant representation, as well as shopping center development and acquisition. Having owned and operated multiple retail businesses of his own, Patrick has the familiarity of being a retailer. This allows him to provide a wealth of invaluable hands-on practical business knowledge with an in depth understanding of commercial real estate. Patrick's background and experience, coupled with his energy, creativity and resourcefulness have been effective in producing successful results for both retailers and landlords.*

## NOTABLE TENANT REP ACTIVITY:

- Exclusively represents Chick-fil-A, Crew Carwash, Valvoline Instant Oil Change, Kroger and Visionworks in the State of IN
- Successfully completed deals for approximately 25 Chick-fil-A's, 35 Valvoline Instant Oil Change's, 15 Crew Carwash's, and directed expansion effort of approximately 150 Cricket Wireless locations throughout the Midwest
- Currently works on a team to expand Kroger throughout the State of Indiana
- Effectively completed site selection and marketing analysis for roll-out of 10 new Vision Works locations and expansion throughout the State of Indiana

## NOTEABLE LEASING, ACQUISITION & DEVELOPMENT ACTIVITY:

- **Whitestown, IN** – Development, leasing and sale of multiple parcels at Anson including Dick's Sporting Goods, Fairfield Inn, Aspen Creek, Chick-fil-A, Wendy's, Starbucks, Qdoba, Verizon Wireless, Panera, Bank of America, ATI Physical Therapy, City BBQ, Crew Carwash, Aldi, Enterprise Car Rental, Christian Brothers and AutoZone
- **Westfield, IN** – Identification, development and leasing of Monon Crossing, anchored by Chipotle, Denny's and Burger King
- **Southern Dunes (Indianapolis, IN)** – Development and leasing of a 15-acre development at Southport Rd & I-65 with McDonald's, Taco Bell and Holiday Inn Express
- **Muncie, IN** - Identification, development, leasing and sale of Muncie Marketplace, a 77,851 s.f. retail center anchored by Dick's Sporting Goods, Michaels, Five Below, McAlister's Deli, and Men's Wearhouse
- **Greenfield, IN** - Identification, development, leasing and sale of a 4-acre development with Chick-fil-A, Chipotle and Panera
- **McCordsville, IN** - Identification, development and leasing of a 6-acre property including 2 multi-tenant retail buildings and a QSR parcel, including Bigby Coffee, Indiana Bureau of Motor Vehicles, Financial Center Credit Union and Tropical Smoothie Café
- **Ft. Harrison (Indianapolis, IN)** – Leasing of a 5,000 s.f. retail center including Subway, great Clips and Arm Forces Recruiting Center and the sale of multiple land parcels
- **Franklin, IN** – Development and leasing of a 10,000 s.f. retail center including Panera, Noodles & Co. and T-Mobile
- **Shelbyville, IN** - Acquisition, redevelopment and leasing of Rivergate Shopping Center, a 133,086 s.f. center anchored by Rural King
- **Kokomo, IN** - Identification, development, leasing and sale of a 4-acre Wal-Mart shadow development with Wendy's, Valvoline and a multi-tenant retail center
- **Bedford, IN** – Leasing and sale of Town Fair Shopping Center, a 132,165 square foot retail center anchored by Rural King
- **Logansport, IN** - Acquisition, redevelopment and leasing of Eastgate Plaza, a 59,446 s.f. center anchored by Ruler Foods (Kroger), Dollar General, EZ Pawn and Rent-A-Center
- **Greencastle, IN** - Acquisition, redevelopment and leasing of Putnam Plaza, a 87,065 s.f. center anchored by Tractor Supply Company
- **Terre Haute, IN** - Leasing of Plaza North, a 331,000 s. f. center anchored by Big Lots, Harbor Freight, Save-A-Lot, Alorica and the State of Indiana
- **Belton, MO** – Identification, development and leasing of Belton Marketplace, a 68,844 s. f. center anchored by PetSmart, Starbucks, Buffalo Wild Wings and Verizon Wireless
- **Ocean Springs, MS** - Leasing of Parkside Square, a 155,344 s.f. center anchored by Rouse's Supermarket
- **Cedar Falls, IA** – Assisted in the leasing of East Viking Plaza and outlots, a 300,000 s.f. shopping center anchored by Target and Scheels Sporting Goods
- **Land Acquisition** – assisted a client in the acquisition of multiple parcels of land in Lapel, Ingalls and Greenfield, IN totaling approximately 100 acres

## PROFESSIONAL AFFILIATIONS:

- Licensed Indiana Real Estate Broker
- ICSC Member

## EDUCATION:

- Indiana University

## CURRENT TENANT REP CLIENTS:



## PAST TENANT REP CLIENTS:

- Verizon Wireless
- Save-A-Lot Grocery Stores
- Dollar General
- Luxottica (LensCrafters & Sears Optical)
- Frisch's Big Boy
- Peebles / Goody's
- Hibbett Sports
- Rural King
- Games Workshop
- Firebirds
- Fusian
- Cricket Wireless
- Sonic
- Credit Union League