

JACQUE HAYNES, CCIM

Retail Specialist jhaynes@midlandatlantic.us Office.317.597.1708 | Mobile.317.496.1391



Prior to joining Midland Atlantic Properties, Jacque Haynes was Senior Director at Cushman & Wakefield for 9 years. With a comprehensive understanding of retail development, leasing and asset management as well as property acquisition and disposition, Jacque has created value for national and local developers, institutions and private owners throughout her 30 year real estate career.

NOTABLE RECENT TRANSACTIONS

- Sold Outback Steakhouse and IHOP ground lease investment for Christie Family Trust (2023)
- Represented Seller in sale of 30 acres to Meijer Grocery (2024)
- Represented Seller in sale of 14 acres to Meijer Grocery (2024)
- Represented Unicorp in the purchase of 70 Acres of Development Land in Greenwood, IN
- Sold Fishers Corner Shopping Center for \$7.5M in 12/2021 for Sena Realty FC LLC
- Represented Mann Properties in the sale of outlots to multiple users including Panera Bread, Starbucks and Panda Express
- Sold multiple Single Net Leased Assets including Valvoline, Wendy's, and Starbucks for MAP Property Investors
- Represents Valvoline Instant Oil Change and MyEyeDr throughout Indiana
- Sold TSC / Ollie's Center in Mooresville, IN for \$4M in 2020
- Represented Bach2Rock in 2 locations including an acquisition, 2018/2020
- Represented Duke Realty in multiple land sales at Anson, Whitestown, IN in excess of \$30M to several buyers including hotel groups, retail shopping center developers and end users '09 '17
- Represented Duke Realty in the sale of Marketplace at Anson, a 38,386-square-foot retail shopping center for \$7.6M in 2016
- Represented Hulman Properties in the strategic disposition of their non-racing real estate assets including the sale of Meadows Shopping Center in Terre Haute, IN
- Sold Grand Valley Shopping Center, \$4.3M, Martinsville, IN in 2018
- Represented several receivers and lenders in the repositioning and sale of distressed assets
- Represented numerous landlords in completing leases with retail tenants such as Harbor Freight, Another Broken Egg, Anytime Fitness, Buffalo Wild Wings, Buff City Soap, Crumbl, Nothing Bundt Cake, Chiro One, Massage Envy, Pet Supplies Plus, McAlister's, Athletico, Dollar General, Dollar Tree, FedEx, Great Clips, H&R Block, Jersey Mike's Subs, Kay Jewelers, W Nail Bar, Potbelly Sandwich Shop, State Farm, The Accent Shop, T-Mobile, Wild Birds, LePeep and many more

COMMUNITY LEADERSHIP

- Dye's Walk Country Club, Board Member
- Aspire Johnson County Board Member
- Steering Committee / Member of 100+ Women Who Care, Johnson County

REPRESENTATIVE CLIENTS

- Unicorp
- Mann
- Sprague
- Valvoline Instant Oil Change
- Pritchett Services
- Browning Investments
- Sena Realty
- CASTO
- Developers Diversified Realty
- Duke Realty
- Hulman & Company
- MyEyeDr
- Don Fisher and Associates
- Christie Family Trust

PROFESSIONAL

AFFILIATIONS

- Certified Commercial Investment Member (CCIM),
 Regional Vice President, Board of Directors, '08 – '10
- CCIM IN Chapter Board of Directors2022
- International Council of Shopping Centers (ICSC), Member
- Urban Land Institute (ULI),
 Indiana District, Member
- Jay W. Levine Leadership
 Development Academy, Class
 of 2009